

PABLO EDUARDO IBANEZ LOPEZ, MPM, SCM

Tabasco, Mexico 86039 | +52 9935917575 | pabloeduardo@me.com | linkedin.com/in/pablo-eduardo-ibanez-lopez/

PRESIDENT | CHIEF EXECUTIVE OFFICER | INFORMATION TECHNOLOGY

Visionary leader and fierce advocate dedicated to creating centralized and transparent communication between government and citizens by implementing information technology advancements. Technology leader driving organizations to surpass expectations by bridging cultural gaps, enhancing performance, and empowering staff to achieve expectations. Envision solutions to propel product development and expand corporate growth. Direct large geographically dispersed, remote teams to collaborate on successful delivery of complex projects aligning technology operations with business and state objectives. Proven success developing positive culture, promoting internal team dynamics, and encouraging stakeholder engagement.

- ✓ Administrative Modernization
- ✓ Capacity Planning & Cost Controls
- ✓ Leadership, Strategy & Management
- ✓ Transformation & Change Management
- ✓ Corporate Engineered Solutions Analysis
- ✓ Supplier & Vendor Management
- ✓ Systems Integration & Deployment
- ✓ Performance Analysis & Optimization
- ✓ Information Technology Advancements
- ✓ Business Development & Expansion Strategies

PROFESSIONAL EXPERIENCE

Partisano Infinity Software • Mexico City, Mexico

2019-Present

Chief Executive Officer

Manage staff of 19 employees within start-up environment to execute vision of developing software applications for public offices and private corporations. Direct annual operating budget of \$1M to develop branding strategies, sales streams, organizational structure, software development, and operation management. Design strategic tactics to target government agencies by developing competitive pricing schemes, tailored systems, and industry presence.

- **Negotiated and closed 3 government contracts with \$1M in achieved sales.** Established and fostered relationships with key state officials promoting customized software solutions for 3M+ users.
- **Expanded internal resources by increasing headcount by 8 employees.** Strategically sourced key talent to assist with business development and technical software product-base expansion.
- **Implemented government-based software application with 6 month deployment timeline.** Designed customized system for 7M+ state citizens to easily access procedures of public administration office.
- **Designed and integrated paperless software-based system with cost savings of \$9M.** Implemented system within client operations with 30K+ users radically changing daily operations by creating efficiencies, reducing waste, centralizing data, and eliminating obsolete equipment.
- **Developed 'Say No to Violence' application to generate text messages for emergency purposes.** Configured system to automatically send alerts to trusted contacts of 2M+ users designed to protect victims and alert authorities of emergency situations.

Informatics Committee of States and Municipalities • Mexico City, Mexico

2017-2018

National President

Managed annual operating budget of \$270K to develop web page, training platform, and awards training platform. Collaborated with 32 provinces within Mexico to develop committee financial independence from state by implementing educational campaigns and brand donations. This was a volunteer public-elected, non-paid, part-time position.

- **Designed training platform allowing any state to share online courses with other municipalities.** Created coherence and collaboration between provinces by generating system to share information, standardize training, and eliminate silos.

State of Tabasco • Villahermosa, Tabasco

2013-2019

Chief Technology Officer

Managed 192 employees to implement innovative information technology processes to drive state advancement towards agile environment, create a leaner organization, and eliminate waste. Directed annual operating budget of \$2M overseeing design of strategic software development to support internal efficiencies. Implemented new processes to modify existing laws and state regulations to achieve vision of streamlined structure.

- **Implemented 'Times of Change' software to link public, local businesses, and state in social awareness.** Designed centralized system supporting 3M+ users offering participation in activities and social assistance events creating positive social dynamic.

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Chief Technology Officer, State of Tabasco continued

- **Designed e-government law advisement supporting 4M+ users within 10 month project timeline.** Created high-quality and compounded administrative services to citizens by focusing on implementation of regional digital strategy for enhancing information and communication technology.
- **Developed web-based police monitoring system to improve public safety.** Designed citizen security system to track schedules and activities of public security officers by implementing performance evaluations and metrics to assist with increasing public safety initiatives.

Senate of the Republic, State of Tabasco • Villahermosa, Tabasco

2008-2012

Head of the Office of Support

Managed team of 38 employees by overseeing monthly payroll and expenses for defined regions. Completed assigned tasks received from state senators to facilitate workflow, public relations, and archived data. Processed 50K+ requests from citizens responding to queries and providing general direction. Created, reviewed, and delivered written communication from senators to press ensuring professionally branded public image. Planned and organized monthly senator schedules, including public events, work tours, and reunions with local businesses, merchants, and farmers.

EARLY PROFESSIONAL EXPERIENCE

Grupo Quatro • Villahermosa, Tabasco

2005-2008

Director, Internet and Smart Media

Dynamic Park • Villahermosa, Tabasco

Chief Creative and Technology Officer

2003-2005

EDUCATION

UNIVERSITY OF SALAMANCA, Salamanca, Spain

Master of Project Management

SECRETARY OF PUBLIC EDUCATION, Centro Historico, Mexico City

Bachelor of Communication Sciences

CERTIFICATION

MASSACHUSETTS INSTITUTE OF TECHNOLOGY, Cambridge, MA, USA

Leading Organizations and Change Certification

SCRUM ALLIANCE, Westminster, CO

Scrum Master Certification

UNIVERSITY OF SALAMANCA, Salamanca, Spain

Agile Project Management Certificate

AUSTRALIAN COMPUTER SOCIETY, Sydney NSW, Australia

Information Technology Professional

PROFESSIONAL AFFILIATIONS

PROJECT MANAGEMENT INSTITUTE, Newton Square, PA, USA

Member

MENSA INTERNATIONAL, Oxford, UK

Member

INFORMATION SYSTEMS AUDIT AND CONTROL ASSOCIATION (ISACA), Herndon, VA, USA

Member

OTHER INFORMATION

Awards: 2019 - Computer Security by Innovation in Government; 2016, 2017, & 2018 - Best 100 CIOs in Mexico (CIO Magazine); 2015 - 50 Most Innovative Projects in Public Administration (Newsweek/Netmedia Magazine); and 2015 - Innovation in Government (CIAPEM).